



Fast Powerful Real-Time CPM with the control of a BI system and the ease of use of Excel

## Corporate Performance Management

FastClose goes beyond financial reporting solutions, delivering real-time Corporate Performance Management for Epicor, SAP Business One, Nextworld, and Unit 4 Coda.



Your Business Users will produce financial and operational reports for every ERP module. There's no need to wait for an IT request to be fulfilled.

### Really Real-Time

Every report run in FastClose returns up-to-the-moment ERP data, real-time, not near-real-time from synced or replicated data. This means all data updates, including GL postings, Parts and Orders saved just now, everything, all your ERP data is instantly reflected by FastClose.

## Drill Around

FastClose “drill anywhere” technology allows users to fluidly surf the numbers, from the Job that requires stock, through purchasing and invoicing, to the impact on inventory and GL. Drill to drill to drill following the numbers as they flow through the modules. That takes modular breadth, and FastClose has it.

FastClose Templates and Solutions provide the starting point for your power users to quickly build reports and move FastClose from Tool to Reporting Solution.

And they're delivered for every ERP module.

GL	General Ledger
AP	Accounts Payable
AR	Accounts Receivable
SOP	Sales Order Processing
PRJ	Projects
INV	Inventory
POP	Purchase Order Processing
FA	Fixed Assets
DM	Demand Management
MFG	Manufacturing
BNK	Banking

Contact us today for more information about the FastClose reporting solution.  
<https://fastclose.uk/>



## Delivered Templates and Solutions

AP Aging	Customer Income by GL Account Code
AP Aging As Of	Customer List
AP Aging Foreign Currency	Days Invoice Outstanding
AP Aging With Invoice Number	DM Contract Details
AP Cash Transactions	DM Contracts
AP Invoice Details	DM Demand Detail
AP Invoice Impact to GL	Employee Efficiency
AP Invoice Tax	GL Account Code / Nominals List
AP Invoices	GL Balances
AP Invoices As Of	GL Balances (with Variables)
AP Productivity, by Day, by Entry Person	GL Balances for Management Reporting
AP Remittance Advice	GL Balances Rolling Months
AR Aging	GL Journal Control Account Check
AR Aging As Of	GL Journal Detail
AR Aging Foreign Currency	GL Periodic Postings (Tran GLC and GL Journals)
AR Cash Receipts	GL Subledger to GL Transactions
AR Change in Position 30 Day Statement	GL Vendor Analysis
AR Invoice Details	GRNI Reconciliation in GL
AR Invoice Impact to GL	Gross Margin by Account Rep by Customer
AR Invoices	Gross Margin by Customer
AR Statement	Gross Margin by Customer & Part
AR Statement Detail Aging As Of	Impact to GL
Asset Depreciation by Month	Inventory Write-off by Warehouse and Part
Asset Depreciation Schedule	Inventory Write-off by Warehouse and Part over 4 Weeks
Asset Depreciation Transactions	Invoices by National Account
Asset Details	Job Assemblies
Asset History	Job List
Asset History By Month	Job Materials
Asset Impact on GL	Job Operations
Balance Sheet	Job Operations Durations
Bank Balances	Job Operations Times Planning
Bank Transactions	Job Production Summary
BOM Part Costs Roll Up	Labor Detail
BOM Part List	Margins by Customer
Cash Book Details	Margins by Customer and Product
Cash Books	Operation Efficiency
Change in Manufactured Stock Valuation	Operation Efficiency by Month
Checks Paid	P&L By Month with Volumes
Checks Paid Detail	P&L Rolling 3 Months
Closing Stock by Month	P&L This Month vs YTD vs Last Year
COGS Comparison	P&L This Month vs YTD vs Last Year (Rev Signs)
Consolidations	Part Activity Transactions
Consolidations by Currency	Part Revisions
Customer Contribution AR to GL	Part Transaction Date Analysis
Customer Drop Shipments Received Not Invoiced	



## Delivered Templates and Solutions

Part Unit Costs	Sales by Customer Group by Year
Parts List	Sales by Customer Sales Territory by Year
Plant Transfer	Sales by Customer, Currency and Month
PO Container Shipment	Sales By Part by GL Account Code
PO Container Shipment Detail	Sales By Period by Year
PO Drop Shipments	Sales Orders Not Invoiced With Shipping State
PO GRNI	Slow Moving Stock
PO GRNI Troubleshooter	SO Booked Orders
PO Open Drop Shipments	SO Customer Price List
PO Open Purchase Order Details	SO Customer Price List Detail
PO Purchase Order Details	SO Quote Detail
PO Purchase Order Releases with Receipts	SO Quotes
PO Purchase Order Variances	SO Returned Stock
PO Purchase Orders	SO Returns
PO Receipt Detail	SO Sales Order Details
Product Costs by Customer	SO Sales Order Releases
Production Report to Inventory	SO Sales Orders
Project Analysis	SO Shipment Detail
Project Costs	SO Shipments
Project Costs Labor	Stock
Project Costs Materials	Stock As Of
Project Margins	Stock GL Transactions by Type
Project Phases	Stock GL Transactions Transaction Type by Part by Tran Date Drill
Project Tasks	Stock GL Transactions Transaction Type by Part Drill
Projected Latest Estimate	Stock Movement by Week
Projects	Stock Reconciliation by Transaction Type
Quote Win / Loss Ratio	Stock Reconciliation by Transaction Type and Part Drill
Returns and Defects	Stock Reconciliation by Transaction Type and Part Drill by Tran Date
Sales Analysis by Part and GL Segments	Stock Type Control
Sales by Account Rep and Part	Vendor Exposure
Sales by Account Rep by Month	Vendor List
Sales by Account Rep by Year	Vendor Summary
Sales By Account Rep with Discount	Warehouse Stock Valuation
Sales by Category by Year	
Sales by Country by Area and Zip by Year	
Sales by Country by Month	
Sales by Country by Year	
Sales by Customer by Year	



## Delivered Templates

### General Ledger

GL 01 Balances	Template based on the GLPeriodBal (balance table).
GL 01 Balances (with Variables)	Template based on the GLPeriodBal (balance table). Includes variables to handle report roll over to the new year post year end.
GL 02 Journal Detail	Template showing Journals in the GLJrnlDtl table
GL 03 Subledger to GL Transactions	GL Subledger Transactions. This template is based on the Tran GLC which captures all transactions hitting the GL from subledgers. This will not contain any transactions posted as direct journal postings in the GL.
GL 04 Periodic Postings (Tran GLC and GL Journals)	Report combining GLJrnlDtl and TranGLC to display Periodic Posting Detail
GL 05 Balances Rolling 12 Months	Rolling view of the last 12 months based on GLPeriodBal

### Accounts Payable

AP 01 Aging	Aging Information for Accounts Payable. The starting point for most AP analysis.
AP 01 Aging As Of	AP Aging with outstanding balances as of a selected date
AP 02 Invoices	View of AP Invoices
AP 02 Invoices As Of	AP Invoices with outstanding balances as of a selected date
AP 03 Invoice Details	Shows the detail of a specific AP Invoice
AP 04 Invoice Impact to GL	AP Invoice impact on GL by Account Code
AP 05 Cash Transactions	Template showing outbound AP Cash Transaction information with drills to Purchase Order Detail and AP Invoice Detail
AP 05 Invoice Tax	Analysis of Tax costs by invoice
AP 05 Remittance Advice	High level information regarding payments of AP Invoices
AP 06 Aging Foreign Currency	Example Aging Information for Accounts Payable including currency conversion
AP 06 Aging With Invoice Number	Template based on APInvHed, APInvDtl, APTran

### Accounts Receivable

AR 01 Aging	Aging information for Accounts Receivable. The starting point for most AR analysis.
AR 01 Aging As Of	An Aged AR Statement showing invoices, payments, credit memos, unapplied cash etc... by customer
AR 02 Invoices	A view of AR Invoices
AR 03 Invoice Details	AR Invoice Line Items
AR 04 Invoice Impact to GL	AR Invoice impact on GL by Account Code
AR 05 Cash Receipts	A view of AR Cash Receivables (from the Cash Detail).
AR 06 Statement	AR Statement showing invoices, payments, credit memos, unapplied cash etc... by customer
AR 06 Statement Detail Aging As Of	A detailed Aged AR Statement down to invoice, payment, credit memo, unapplied cash level by customer
AR 07 Aging Foreign Currency	Aging template for consolidated Accounts Receivable including currency conversion at a user defined spot rate.

## Delivered Templates

### Sales Order Processing

SO 01 Sales Orders	Sales Orders by Customer and Part with Drill to Invoices
SO 02 Sales Order Details	Sales Order Detail
SO 03 Sales Order Releases	Template combining Sales Order Release (OrderRel), Sales Order Detail (OrderDtl) and Sales Order Header (OrderHed) to provide a view of how individual releases are shipped to the customer.
SO 04 Shipments	Shipments to Customers by Plant and Warehouse
SO 05 Shipment Detail	Detail on individual Shipments
SO 06 Quotes	Quotes by Customer
SO 07 Quote Detail	Quotes by Customer
SO 08 Returns	Analysis of all requested returns whether received or in flight.
SO 09 Returned Stock	Analysis of Returned Items by Customer and Part with Return Reasons
SO 10 Booked Orders	Detail on Booked Orders
SO 11 Customer Price List	Research active customer price lists by Customer, Price List and List Type
SO 12 Customer Price List Detail	Customer price lists detail by Customer, Price List and List Type with Unit Prices, Price Breaks and Discount

### Projects

PRJ 01 Projects	Costs and Revenues by Project
PRJ 02 Project Analysis	Analysis of different types of cost by project and phase. Drills to other modules.
PRJ 03 Project Phases	Cost and Labor Detail by Project and Phase
PRJ 04 Project Costs	Consolidated view of different types of cost by project. Drills to other modules.
PRJ 04 Project Tasks	Project task and durations by phase and project
PRJ 05 Project Costs Labor	Labor costs by project
PRJ 05 Project Costs Materials	Various material costs, actual and quoted, by Project

### Inventory

INV 01 Warehouse Stock Valuation	Valuation of current Warehouse Inventory
INV 02 Stock Type Control	Stock Movements by Transaction Type based on PartTran
INV 03 Stock	Stock Quantities and Costs by Company, Plant and Warehouse based on PartTran
INV 04 Part Activity Transactions	Template showing inventory transactions based on the PartTran
INV 05 Impact to GL	View of how Part Transaction impact the TranGLC
INV 05 Part Unit Costs	Shows the latest unit costs for each part from PartTran combining materials, labor etc...
INV 05 Plant Transfer	Movement of Parts between different Plants and Warehouses
INV 05 Stock As Of	Show Inventory Quantities with Cost "As of" a given date.

## Delivered Templates

### Purchase Order Processing

PO 01 Purchase Orders	All Purchase Orders with drill to Detail, Receipts and AP Invoice Detail.
PO 02 Open Purchase Order Details	All Purchase Orders to Line level by Vendor
PO 02 Purchase Order Details	All Purchase Orders to Line level by Vendor
PO 03 Purchase Order Releases with Receipts	Review the value of Purchase Orders, their Releases and when they were received - along with quantities and values at Release or Pack level as appropriate
PO 04 Receipt Detail	Receipt Detail organized by Plant and Vendor
PO 05 Purchase Order Variances	A comparison of POs to corresponding AP Invoices. Flags where invoices raised are larger than the PO.
PO 06 Container Shipment	Container Shipments
PO 07 Container Shipment Detail	Detail of a Container Shipment
PO 08 Drop Shipments	Drop Shipments by Company and Vendor
PO 08 Open Drop Shipments	Open Drop Shipments by Company and Vendor
PO 09 GRNI	Calculate total GRNI exposure by Vendor
PO 10 GRNI Troubleshooter	A view of inbound goods shipped to you and received (or drop shipped direct to customers) which may or may not yet been invoiced to you. Troubleshoot GRNI.

### Fixed Assets

FA 01 History By Month	Explore asset history including additions, disposals, revaluation. damage and depreciation, laid out month wise.
FA 02 History	Explore asset history including additions, disposals, revaluation. damage and depreciation
FA 03 Details	Details of Fixed Assets
FA 04 Impact on GL	Impact of Fixes Asset activity on GL Account lines
FA 05 Depreciation Transactions	All Depreciation transactions by Fixed Asset
FA 06 Depreciation Schedule	Depreciation Schedule of all Fixed Assets with Book Value

### Demand Management

DM 01 Contracts	List by customer of contracts
DM 02 Contract Details	Details of Contracts
DM 02 Demand Detail	Detail on demanded quantities

### Manufacturing

MFG 01 Job Production Summary	Jobs Production Summary by Part by Month
MFG 02 Job List	Jobs with Details
MFG 03 Job Assemblies	Assemblies used by a Job with Due Date and Hour.
MFG 03 Job Materials	Analysis of the materials consumed in delivering a job
MFG 03 Job Operations	Operations that go into a job with completeness
MFG 03 Labor Detail	Labor and Machine Burden Costs by Job and Operation with Employee
MFG 04 Part Revisions	View of Parts and Revisions with signoff approvals.
MFG 05 BOM Part List	Part List with drill to 'BOM Part Costs Roll Up' template
MFG 06 BOM Part Costs Roll Up	Roll up of Bill of Material costs for where Epicor doesn't store costs for a composite part

## Delivered Templates

### Banking

BNK 01 Bank Balances	Opening & Closing Account Balances by Company, Period and Bank Account.
BNK 02 Bank Transactions	Individual Bank Account Transactions
BNK 03 Cash Books	Opening & Closing Account Balances by Company, Period, Bank Account and Cash Book
BNK 04 Cash Book Details	Individual Cash Book Transactions
BNK 05 Checks Paid	Checks paid by currency and vendor for a given period.
BNK 06 Checks Paid Detail	Detail on individual checks paid

## Delivered Solutions

### Consolidation

Consolidations	Sample report based on GLPeriodBal showing consolidation across currencies with varying exchange rates and injection of off ERP opening balance
Consolidations by Currency	A cross company consolidation based on GLPeriodBal showing consolidation across companies with varying currencies and exchange rates and injection of off ERP opening balance
<b>Credit Control</b>	
AR Change in Position 30 Day Statement	Opening and Closing AR Position by Customer over the last 30 days.
Customer List	A list of all Customers with selected data such as geography, phone numbers, sales rep and payment terms
Days Invoice Outstanding	Days outstanding by Customer by Invoice
Sales Orders Not Invoiced With Shipping State	Identify Sales Orders that may have been shipped yet not yet invoiced.

### Fixed Assets

FA Depreciation by Month	Fixed Asset Depreciation by month with opening and closing book value balances for the year
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### Management Accounts

01 GL Balances for Management Reporting	Similar to the 01 GL Balances template but with Sales numbers as positives.
Balance Sheet	Balance Sheet for a chosen month
P&L By Month with Volumes	Report showing Actuals and Volumes by Month against a P&L structure
P&L Rolling 3 Months	Rolling last 3 periods vs YTD and Last Year
P&L This Month vs YTD vs Last Year	P&L showing Actual, Budget, Variance for this Month, YTD and Last Year.
P&L This Month vs YTD vs Last Year (Rev Signs)	P&L showing Actual, Budget, Variance for this Month, YTD and Last Year with the signs of credits and debits reversed
Projected Latest Estimate	A balances report for the year, showing actuals to date and budgets to the close of the year, to give a projected full year total.

### Manufacturing Process

Employee Efficiency	Manufacturing Efficiency by Employee based on Time Spent
Job Operations Durations	Calculates time left to complete an operation based on the Production Standard for the Operation
Job Operations Times Planning	Analysis of Operations that go into a Job, looking at minutes per operation and total time left to do the job.
Operation Efficiency	Manufacturing Efficiency by Operation based on Time Spent by Employee
Operation Efficiency by Month	Manufacturing Efficiency by Operation by Month based on Time Spent by Employee

## Delivered Solutions

### Payment Control

AP Productivity, by Day, by Entry Person	A count of AP invoices created by day, by entry person
<b>Projects</b>	
Project Margins	Analysis of Sales Orders, Invoiced Amounts, Costs incurred and Margin earned by Project

### System Audit

Account Code / Nominals List	Review Segment1 account codes / nominals across all companies. Identify available codes for new account codes / nominals.
GL Journal Control Account Check	A Month End Audit report to locate unwanted GL postings to subledger control accounts.

### Sales Analysis

00 - Customer Contribution AR to GL	Customer Contribution by Period with GL Account Code based on AR Invoices
01 - Sales By Period by Year	This report shows the build-up of sales by period through the year, compared to last year. Additionally it displays total cumulative sales from a user selected earlier year onward.
02 - Sales Analysis by Part and GL Segments	Product Sales Analysis based on AR Invoices linked to GL segments and account numbers.
03 - Customer Income by GL Account Code	Display Income from a Customer by Year and Period against GL Account Codes based on Journals in GLJrnlDtl
04 - Gross Margin by Customer	Consolidated view of Gross Margin by Customer. Does not reflect discounts or adjustments posted direct to the GL.
04c - Gross Margin by Customer & Part	Consolidated view of Gross Margin by Customer. Does not reflect discounts or adjustments posted direct to the GL.
05 - Margins by Customer	More accurate analysis of Profit Margin by Customer. Includes discounts and adjustments posted direct to the GL bypassing AR.
06 - Product Costs by Customer	Summary of Cost of Sales by Part by Customer - with a percentage of what proportion of any given part a particular customer buys
07 - Invoices by National Account	Invoices grouped by National Account and Customer
08 - Sales By Part by GL Account Code	Impact on GL Account Codes of Sales by Part
Quote Win / Loss Ratio	Quotes Win / Loss Ratio by Customer over the last 120 days
Returns and Defects	Returns and Defects as a %age of Sales

## Delivered Solutions

### Sales Analysis / Drills

01b-Sales by Customer by Year	This drill from Sales by Period by Year splits the drilled number by customer.
01c-Sales by Customer Group by Year	This drill from Sales by Period by Year splits the drilled number by Customer Group.
01d-Sales by Country by Year	This drill from Sales by Period by Year splits the drilled number by country.
01e-Sales by Category by Year	This drill from Sales by Period by Year splits the drilled sales number by Sales category.
01f-Sales by Account Rep by Year	This drill from Sales by Period by Year splits the drilled sales number by Sales Rep.
01g-Sales by Country by Area and Zip by Year	This drill from Sales by Period by Year splits the drilled sales number by country, city and zip code.
01h-Sales by Customer Sales Territory by Year	This drill from Sales by Period by Year splits the drilled sales number by Customer Sales Territory.
02 Sales by Customer, Currency and Month	This drill report shows the monthly break down of Sales by Customer in Base Currency
02d-Sales by Country by Month	Sales by Country by Month
02f-Sales by Account Rep and Part	This drill from Sales by Period by Year splits the drilled number by Sales Rep and Part.
02i-Sales by Account Rep by Month	Sales by Account Rep by Month
04b - Gross Margin by Account Rep by Customer	Consolidated view of Gross Margin by Customer. Does not reflect discounts or adjustments posted direct to the GL.
04c - Gross Margin by Customer & Part	Consolidated view of Gross Margin by Customer. Does not reflect discounts or adjustments posted direct to the GL.
05b - Margins by Customer and Product	Analysis of Profit Margin by Customer and Product. Includes discounts and adjustments posted direct to the GL bypassing AR.
Sales By Account Rep with Discount	This drill shows the split of the number drilled on by Sales Rep along with the discount that has been applied.

### Shipments

Customer Drop Shipments Received Not Invoiced	Drop Shipments by Company and Vendor
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## Delivered Solutions

### Stock Analysis

Change in Manufactured Stock Valuation	Compare valuation of manufactured stock at current standard production costs, against prevailing costs at the time of manufacture.
Closing Stock by Month	Closing Stock by Month, Annual View
COGS Comparison	A comparison of the Cost of Goods Sold over the current period and preceding period by Part
Inventory Write-off by Warehouse and Part	Inventory report showing the write-off on a Part level by Warehouse
Inventory Write-off by Warehouse and Part over 4 Weeks	Inventory report to show stock write-off on a Part level by Warehouse over a 4 week period.
Parts List	Part List with Attributes
Production Report to Inventory	Production Summary, creation of Inventory
Slow Moving Stock	Identify stock that is sitting on warehouse shelves, not moving, can be either manufactured or raw materials.
Stock Movement by Week	Stock transaction movement by Week

### Stock Analysis / Drills

Part Transaction Date Analysis	Shows the Stock Transactions for a particular Part which is useful in determining whether it is in-use or you are holding too much stock
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### Stock Analysis / Stock Reconciliation

01 Stock GL Transactions by Type	Use alongside "01 Stock Reconciliation by Transaction Type" to reconcile the Stock subsystem (PartTran) to the GL
01 Stock Reconciliation by Transaction Type	Use alongside "01 Stock GL Transactions by Type" to reconcile the Stock subsystem (PartTran) to the GL
02 Stock GL Transactions Transaction Type by Part Drill	Use alongside "02 Stock Reconciliation by Transaction Type and Part Drill" to reconcile the Stock subsystem (PartTran) to the GL
02 Stock Reconciliation by Transaction Type and Part Drill	Use alongside "02 Stock GL Transactions by Type and Part Drill" to reconcile the Stock subsystem (PartTran) to the GL
03 Stock GL Transactions Transaction Type by Part by Tran Date Drill	Use alongside "03 Stock Reconciliation by Transaction Type and Part Drill by TranDate" to reconcile the Stock subsystem (PartTran) to the GL
03 Stock Reconciliation by Transaction Type and Part Drill by Tran Date	Use alongside "03 Stock GL Transactions by Type and Part Drill by Tran Date" to reconcile the Stock subsystem (PartTran) to the GL

### Vendor Analysis

GL Vendor Analysis	Analysis of outbound payments to Vendors by Year and Period based on Journals in GLJrnlDtl
GRNI Reconciliation in GL	Retrieves data to reconcile GRNI in the GL
Vendor Exposure	Shows total outstanding exposure to vendors including data from requisitions, Goods Received Not Invoiced, Open POs, Invoices and Payments
Vendor List	A list of all Vendors with selected data such as phone numbers and bank codes.
Vendor Summary	Who are your biggest suppliers? A count of invoices posted and their total amounts by vendor

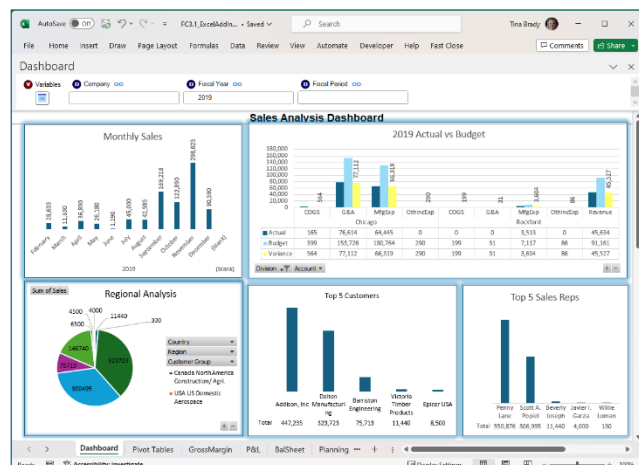
## Built for Business

Business Users know what they need but may not know their way around the ERP database. With interfaces that are built for business, FastClose lets power users create complex reports to exacting business needs and lets report users run their reports with the filter values they need, all without waiting for IT requests to be fulfilled.

Create formatted reports with Filters, Hierarchies, Calculations, and Drills to related data. Pull your ERP data and format it as you wish. Run reports on a PC or smartphone web browser

## Customer Driven

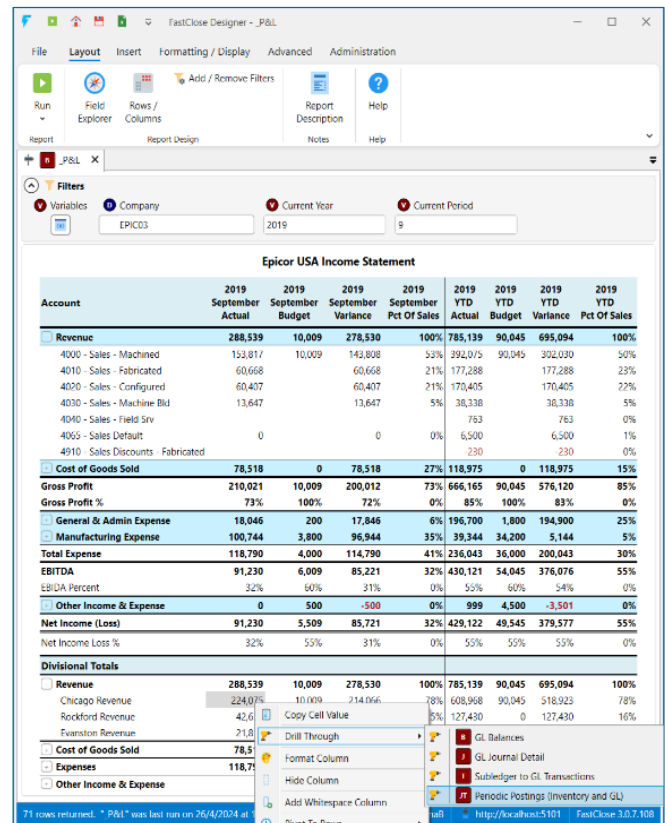
Our customers drive product enhancement. As your business requirements grow, FastClose will incorporate enhancements into the Templates and Solutions. All customers benefit from these ideas and features. Once the software is installed, quick P&L and Balance Sheet reports can be produced in seconds for all data dimensions, with multi company consolidation, divisional analysis, and more. To get help when and where you need it, contextual help is available throughout the app and an extensive library of video guides is available online. FastClose can also deliver online training and report design workshops.



## Try It Before You Buy It

Any software can demo well. What matters is how it functions for your users in the real world. Get a free trial of FastClose and be certain you're selecting the right reporting solution for your business. We will install FastClose, fully-functioning, with all the features and ERP modules, so your team can test it out with your own ERP system.

That's a risk-free proposition.



The screenshot shows the FastClose Designer interface with a detailed income statement report for Epicor USA. The report includes filters for Company (EPIC03), Current Year (2019), and Current Period (9). The report is titled "Epicor USA Income Statement" and displays data for the year 2019.

Account	2019 September Actual	2019 September Budget	2019 September Variance	2019 September Pct Of Sales	2019 YTD Actual	2019 YTD Budget	2019 YTD Variance	2019 YTD Pct Of Sales
<b>Revenue</b>	<b>288,539</b>	<b>10,009</b>	<b>278,530</b>	<b>100%</b>	<b>785,139</b>	<b>90,045</b>	<b>695,094</b>	<b>100%</b>
4000 - Sales - Machined	153,817	10,009	143,808	52%	392,075	90,045	302,030	50%
4010 - Sales - Fabricated	60,668		60,668	21%	177,288		177,288	23%
4020 - Sales - Configured	60,407		60,407	21%	170,405		170,405	22%
4030 - Sales - Machine Bld	13,647		13,647	5%	38,338		38,338	5%
4040 - Sales - Field Srv					763		763	0%
4050 - Sales Default	0	0	0	0%	6,500		6,500	1%
4910 - Sales Discounts - Fabricated					230		230	0%
<b>Cost of Goods Sold</b>	<b>78,518</b>	<b>0</b>	<b>78,518</b>	<b>27%</b>	<b>118,975</b>	<b>0</b>	<b>118,975</b>	<b>15%</b>
<b>Gross Profit</b>	<b>210,021</b>	<b>10,009</b>	<b>200,012</b>	<b>73%</b>	<b>666,165</b>	<b>90,045</b>	<b>576,120</b>	<b>85%</b>
<b>Gross Profit %</b>	<b>73%</b>	<b>100%</b>	<b>72%</b>	<b>0%</b>	<b>85%</b>	<b>100%</b>	<b>83%</b>	<b>0%</b>
<b>General &amp; Admin Expense</b>	<b>18,046</b>	<b>200</b>	<b>17,846</b>	<b>6%</b>	<b>196,700</b>	<b>1,800</b>	<b>194,900</b>	<b>25%</b>
<b>Manufacturing Expense</b>	<b>100,744</b>	<b>3,800</b>	<b>96,944</b>	<b>35%</b>	<b>39,344</b>	<b>34,200</b>	<b>5,144</b>	<b>5%</b>
<b>Total Expense</b>	<b>118,790</b>	<b>4,000</b>	<b>114,790</b>	<b>41%</b>	<b>236,043</b>	<b>36,000</b>	<b>200,043</b>	<b>30%</b>
<b>EBITDA</b>	<b>91,230</b>	<b>6,009</b>	<b>85,221</b>	<b>32%</b>	<b>430,121</b>	<b>54,045</b>	<b>376,076</b>	<b>55%</b>
<b>EBITDA Percent</b>	<b>32%</b>	<b>60%</b>	<b>31%</b>	<b>0%</b>	<b>55%</b>	<b>60%</b>	<b>54%</b>	<b>0%</b>
<b>Other Income &amp; Expense</b>	<b>0</b>	<b>500</b>	<b>-500</b>	<b>0%</b>	<b>999</b>	<b>4,500</b>	<b>-3,501</b>	<b>0%</b>
<b>Net Income (Loss)</b>	<b>91,230</b>	<b>5,509</b>	<b>85,721</b>	<b>32%</b>	<b>429,122</b>	<b>49,545</b>	<b>379,577</b>	<b>55%</b>
<b>Net Income Loss %</b>	<b>32%</b>	<b>55%</b>	<b>31%</b>	<b>0%</b>	<b>55%</b>	<b>55%</b>	<b>55%</b>	<b>0%</b>
<b>Divisional Totals</b>								
<b>Revenue</b>	<b>288,539</b>	<b>10,009</b>	<b>278,530</b>	<b>100%</b>	<b>785,139</b>	<b>90,045</b>	<b>695,094</b>	<b>100%</b>
Chicago Revenue	224,076	10,009	214,066	78%	608,908	90,045	518,863	78%
Rockford Revenue	42,616		42,616	15%	127,430	0	127,430	16%
Evansville Revenue	21,847		21,847	8%				
<b>Cost of Goods Sold</b>	<b>78,518</b>		<b>78,518</b>	<b>27%</b>				
<b>Expenses</b>	<b>118,790</b>		<b>118,790</b>	<b>41%</b>				
<b>Other Income &amp; Expense</b>	<b>0</b>		<b>0</b>	<b>0%</b>				

## How We Do It

FastClose is a multi-dimensional reporting and inquiry tool that combines your live ERP data with FastClose Templates to provide up-to-the-moment-accurate results.

We link to all the key tables in your ERP system, ensuring the data elements you need are defined and available as selection criteria and reportable data. This means you don't have to define the tables you need or the data you want to report. FastClose has done that for you.

